

2013 Annual Report



















Philadelphia FIGHT 2013 Review

IT WAS A VERY EXCITING YEAR AT PHILADELPHIA FIGHT. We learned in December that our 20-year partnership with the Wistar Institute led to funding for a study directly seeking a cure—not a treatment—for AIDS. As you may know, for many years it was not accepted to speak of a cure. We thought the best we could do was provide lifelong treatment that would enable people to live with the virus, but not eliminate it from their bodies. Timothy Brown, the so-called Berlin Patient, was cured of AIDS. A toddler in Mississippi was cured of AIDS, and there are others cases that may constitute cures. The idea of a cure is out there again and we are part of it. We are participating in the most important research project in the history of our organization: the largest randomized clinical trial anywhere focused on advancing a cure for HIV.

For those of us who began this work when young people were dying all around us and treatment could only prolong lives for a few years, nothing could be more exciting. FIGHT's continued focus on research, in addition to treatment and services, enabled us to partner with Wistar and gather enough evidence for the National Institutes of Health to fund the research. This would not have been possible without the commitment of time, effort and money from Philadelphia FIGHT's board and staff and our patients who have generously given their time and donated their blood for more than 20 years.

Since 1990 FIGHT has been providing informed, top-quality medical care to people living with HIV as well as prevention and services to those at high risk, regardless of their insurance status, ability to pay or life circumstances. In 2013 a number of new projects started.

- We established Clinica Bienestar, an HIV clinic for Spanish-speaking clients, located at Prevention Point Philadelphia in North Philadelphia, one of the city's most underserved neighborhoods.
- FIGHT is now designated as a Federally Qualified Health Center, which enables us to increase our outreach to youth, ex-offenders at high risk and other at-risk populations.
- We began providing dental services to our patients at the Lax Center in partnership with the University of Pennsylvania Dental School.

In 2013 AIDS Education Month garnered record-breaking attendance. We are turning a corner in the global battle against AIDS. New HIV infections are on the decline. Fewer people are dying of AIDS. More people have access to treatment. With our dedicated staff and volunteers and confident funders and donors, the growth and scope of our programs and services has increased exponentially. But, of course, our job is not over.

For AIDS Education Month 2014 we've chosen the theme "Imagine a World Without AIDS." With your support, we believe we can end this epidemic. What we've only dreamed about could be closer than ever to becoming a reality. We invite you to join the FIGHT. *Imagine* with us.

Jane Shull Executive Director

OUR MISSION

Philadelphia FIGHT is a comprehensive AIDS Service Organization that provides state-of-the-art, culturally competent HIV primary care, consumer education, advocacy, social services, outreach to people living with HIV and to those at high risk, and access to the most advanced clinical research. Our goal is to end the AIDS epidemic within the lifetime of those currently living with HIV.

OUR MODEL

We offer a full array of HIV services in one stop. Clients can work with FIGHT from start to finish—from testing to primary medical care, case management, mental health therapy, substance abuse programs and education.

OUR CLIENTS

Philadelphia FIGHT serves some of the city's most marginalized and disenfranchised individuals. In 2013 we served over 8,000 clients and assisted approximately 10,000 people through community outreach. Please see the charts on page 3 for the demographics of our client population.

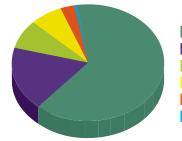
Statement of Activities

REVENUE

Total Revenue
Miscellaneous Income
Patient Fees and Insurance 14,972,849
Industry Research Studies
Other Grants and Contributions
Government Contracts and Grants 4,739,783

REVENUE

- Patient Fees and Insurance: 74%
- Government Contracts and Grants: 24%
 - Other Grants and Contributions: 1%
- Industry Research Studies: 1%
- Miscellaneous Income: <1%



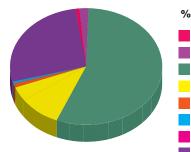
EXPENSES

- Jonathan Lax Treatment Center: 64%
- Educational Programs: 18%
- Administrative Expenses: 8%
- Client Services: 7%
 - Prison Services: 3%
- Fundraising: <1%

EXPENSES

Educational Programs (AIDS Library, Y-HEP,
AIDS Education Month, Digital Literacy Training, TEACH) 3,412,042
Client Services (Case Management, Diana Baldwin Clinic) 1,436,384
Jonathan Lax Treatment Center 12,067,376
Prison Services (Institute for Community Justice)
Total Program Expenses 17,450,324
Administrative Expenses
Fundraising Expenses
Total Expenses 19,177,462
Change in Net Assets1,070,143
Net Assets, Beginning of Year 3,348,633
Net Assets, Ending of Year4,418,776



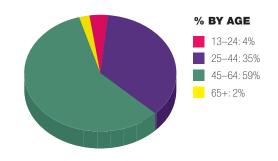


% BY RACE AND ETHNICITY

- American Indian/Alaska Native: <1%
- Asian: <1%
- Black/African American: 57%
 - Hispanic: 9%
 - Multiracial: 4%
 - Other: <1%
 - Not Specified: <1%
 - White: 29%

% BY GENDER

- Male: 71% Female: 28%
 - Transgender: 1%



OTHER CONSIDERATIONS

11% present with a history of substance abuse or dependence

17% present with mental health challenges, including depression

Philadelphia FIGHT Programs



THE JONATHAN LAX TREATMENT CENTER

Located in the heart of Center City Philadelphia, the Jonathan Lax Treatment Center provides state-ofthe-art HIV primary care, regardless of the client's insurance status or ability to pay. Our team offers culturally competent, integrated, client-centered medical care and social services on-site. We strive to combat social injustice by caring about the individual needs and unique circumstances of each client.

Medical Case Management

Our staff helps individuals secure housing, health insurance, government benefits and the necessities of daily living. Case managers work closely with patients and their medical providers to eliminate barriers to wellness and to make sure that each individual's needs are fully addressed. Our goal is to ensure that all our clients are treated with

Mounzey, MD

Karam Mounzer, MD Medical Director dignity and respect regardless of their life circumstances.

Clinical Research

FIGHT conducts advanced clinical research of new drugs, vaccines and treatment options. Through a twodecades-long collaboration with the Wistar Institute, an international leader in biomedical research, FIGHT is part of the largest randomized trial focused on testing an easily accessible strategy to advance a cure for HIV.

THE DIANA BALDWIN CLINIC

The Diana Baldwin Clinic is an outpatient clinic that provides HIV-informed psychological and behavioral health services to address the factors that drive the HIV epidemic as well as those that commonly affect individuals living with the virus.

Jennifer Jones

Clinical Supervisor

Diana Baldwin Clinic

TREE

TREE (Teach, Recovery, Education, Empowerment) is a program for people living with HIV/AIDS who have alcohol or drug abuse problems. TREE takes an intensive, empirical approach to establishing and maintaining recovery.

PROJECT TEACH

Project TEACH (Treatment Education Activists Combating HIV) is an innovative health education program that trains people living with HIV/AIDS to act as peer educators, activists and advocates in the underserved communities hardest hit by the epidemic.

THE INSTITUTE FOR COMMUNITY JUSTICE

The Institute for Community Justice (ICJ) is committed to community-inspired, community-led solutions for healing in a time of mass imprisonment. ICJ works to reduce both the

> Hannah Zellman Director of ICJ



number of people in prison living with HIV and the lasting effects of mass imprisonment on the communities most affected.

CRITICAL PATH PROJECT

The Critical Path Project is a digital literacy training and advocacy program that provides lowincome people with

access to the Internet and the skills to use it, empowering them to find critical, trustworthy, lifesaving health information.

HIV COUNSELING AND TESTING

The Counseling and Testing team seeks to reduce HIV acquisition and transmission by providing the most up-to-date information about HIV to those who need it most. The program also helps people create personalized risk reduction plans to protect themselves and others from contracting the virus.

> Juliet Fink Education Director



FIGHT has helped me advocate and speak up for myself to get the best services I can get. – Derek

GREATER PHILADELPHIA AIDS RESOURCE GUIDE

Produced annually, the Greater Philadelphia AIDS Resource Guide provides a comprehensive listing of local and national HIVrelated resources for people in the greater Philadelphia area.

THE AIDS LIBRARY

The AIDS Library is the only public lending

library in the world dedicated to HIV/AIDS information. Our professional librarians are available to answer HIV-related questions and to provide referrals to regional and national resources.

Y-HEP: THE YOUTH HEALTH **EMPOWERMENT PROJECT**

The Youth Health Empowerment Project (Y-HEP) provides a safe, nonjudgmental space where youth and young adults can access free prevention services and support. The Y-HEP team works with the city's hardest-to-reach youth to help them overcome the obstacles that affect their health and self-empowerment.

FAITH INITIATIVES

The Office of Faith Initiatives tends to spiritual health by offering hope, wholeness and transformation. Through spiritual guidance, relationship building, outreach, programs and education, FIGHT seeks to create an environment where people living with

> HIV/AIDS and local faith communities can engage and bring light and life to one another in holistic ways.

> > Mimi McNichol Director of **Clinical Operations**

Noteworthy News and Accomplishments



THE JONATHAN LAX TREATMENT CENTER

The Jonathan Lax Center experienced a 13% increase in patient population over 2012. It is ranked by Philadelphia's AIDS Activities Coordinating Office (AACO) in the top tier of Ryan White funded HIV clinics in the area.

In 2013 the Lax Center began offering dental care in collaboration with the University of Pennsylvania Dental School. Dental students and a public health hygienist provide on-site services weekly.

Medical Case Management

The Medical Case Management Department experienced significant growth in 2013, adding two full-time positions: an eighth medical case manager and a social services liaison. The staff has helped to expand Latino services throughout the Jonathan Lax Center. The department now has two bilingual Spanishspeaking case managers who are working with our bilingual medical providers to make all Lax Center services, forms and signs available in Spanish.

> Fred Graham Supervisor of Case Management

Clinical Research

Always at the cutting-edge, the Lax Center's Research Department participated in more than 15 studies in 2013. The Lax Center provides treatment to co-infected HIV/hepatitis C patients and will embark on more hepatitis C clinical trials in 2014.

Clinica Bienestar

In partnership with Prevention Point Philadelphia and the Norris Square Civic Association, Philadelphia FIGHT established Clinica Bienestar (Well-Being Services), one of the city's first HIV primary care clinics for Spanish-speaking clients. Located in North Philadelphia and funded by a five-year SPNS (Special Projects of National Significance) grant, the clinic is supported by the extensive medical, case management and social services of Philadelphia FIGHT.

THE DIANA BALDWIN CLINIC

In 2013 the Diana Baldwin Outpatient Mental Health Clinic started depression and anxiety groups and took over responsibility for the Women's Group. The Diana Baldwin Clinic served 144 people. Plans are underway to provide a trauma group for men as well as smoking cessation, mood regulation and other groups in 2014.

TREE

Since its inception in 2011, Philadelphia FIGHT's TREE intensive outpatient program for substance abuse recovery has graduated 14 individuals. Each had to meet the five graduation criteria: be clean from substances, complete the wellness recovery action plan, obtain stable housing, meet all treatment goals, and be engaged in productive activity. In 2013 TREE served 95 people.

PROJECT TEACH

In 2013 FIGHT piloted the Women's TEACH program, which incorporates information on

> Sarah Smith LAX Center Administrative Director



issues specific to women and HIV. The program enrolled 13 women and graduated 11.

Together, Project TEACH, TEACH Outside, Latino TEACH and Women's TEACH ran eight classes and graduated a total of 162 HIV-positive students. Frontline TEACH, which educates HIV-negative individuals about the virus and its implications, graduated 12 students.

FIGHT's Peer Education program, which provides community HIV/AIDS presentations to groups that are at high risk or that work in the field with atrisk populations, gave more than 200 presentations reaching a total of 6,548 people. In 2013 FIGHT hired five new peer educators, adding more diversity in age, race and gender to the team.

AIDS EDUCATION MONTH

In 2013 the HIV Prevention and Outreach Summit achieved record attendance. Nearly 1,500 people crowded to see the Reverend Al Sharpton present the keynote speech. The Prison Health Care and Reentry Summits also set records

> Nancy Roth Director of Behavioral Health

with nearly 1,200 people attending.

On National HIV Testing Day, the first Hip Hop for Philly concert was held in partnership with Children's Hospital of Philadelphia. More than 1,200 youth aged 13 to 24 were tested in June in exchange for tickets to the event headlined by the rapper Fabolous.

The Faith Leaders

and Community Summit attracted nearly 200 attendees to hear LisaRaye McCoy speak and to attend workshops focused on youth, faith, sex and



At FIGHT I learned that they really do care. I am living with HIV, but I'm making it; it's not making me. – Luis

sexuality, and how to set up an HIV/AIDS ministry.

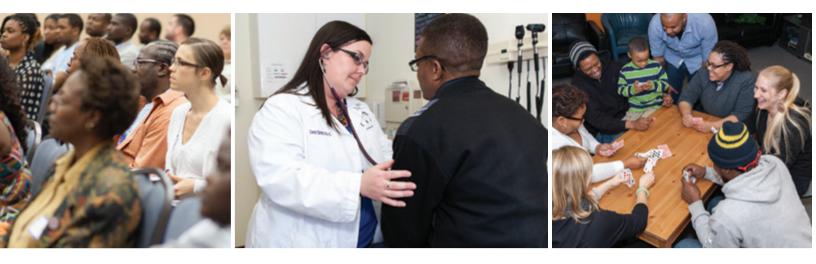
INSTITUTE FOR COMMUNITY JUSTICE

FIGHT's Institute for Community Justice concluded EnhanceLink, a five-year SPNS demonstration project to develop medical linkages for individuals incarcerated or returning from jail. The grant-funded project ended in September 2012; this past year, FIGHT

disseminated final publications and training materials. Project Director Hannah Zellman helped write the training manual for creating a jail linkage program. She also gave a presentation for the IHIP (Integrating HIV Innovative Practices) Jail Linkage Webinar Series on how to secure buy-in and foster partnerships within correctional settings. In October 2013 *AIDS and Behavior* released a special supplement devoted entirely to results of the SPNS project. (continued on page 8)

> Danica Moore Program Coordinator Still Rising Women's Support Group

Noteworthy News and Accomplishments (continued)



Also in 2013 ICJ partnered with Eastern State Penitentiary in a drive to collect toys and books for the children of our incarcerated and recently released participants. The gifts were distributed to 60 children at ICJ's annual holiday kids' party, which was the most successful to date.

CRITICAL PATH PROJECT

Critical Path has expanded our services and the use of our mobile computer lab by developing new partnerships with several city officials and with other organizations and by acquiring Macintosh, iPad and PC Dell mobile labs. In 2013 FIGHT had a strong presence in the city, providing technology at city-sponsored and community events.

FIGHT reached 1,200 people during AIDS Education Month with presentations about sexual health and how to use technology to find reliable prevention information. The presentations targeted people most at risk in Philadelphia and the surrounding areas.

In 2013 Critical Path began offering organization-wide

Lorelei Shingledecker Chief Strategy Officer computer and patient portal training to staff members. In partnership with the District 1199c Training and Upgrading Fund, Critical Path also established an Advanced Workforce Development class.

HIV COUNSELING AND TESTING

FIGHT added 13 new sites where we provide testing regularly and at special events.

Altogether, we tested 2,124 people at 28 sites and at health fairs.

FIGHT identified 33 new positives and connected 20 individuals to the



Because of FIGHT ... I can stand in a room and be honest and say I have HIV. I am not ashamed. - Linda Jonathan Lax Center who were either newly diagnosed or lost to care.

THE AIDS LIBRARY

The AIDS Library began New Chapters, a shortterm, multi-session program for people in crisis. The aim of the program is to ensure case management connections, enhance individuals' existing connections to case management and

provide linkages to necessary support. In its first year, the program helped 30 people.

In 2013 the AIDS Library and the Critical Path Project completed APPlify Your Health!, a project funded by the National Library of Medicine. Our staff created six guides—People Living With HIV/AIDS; Men Who Have Sex With Men; Women; Youth; Health Care Providers; and Addiction & Recovery—highlighting reliable health information via Web and mobile apps.

> Mike Marisco Deputy Director





Y-HEP

Y-HEP started the I AM Men's Health Program in conjunction with Dr. Helen Koenig at the Jonathan Lax Center. The program offers PrEP (Pre-Exposure Prophylaxis) to young high-risk HIV-negative MSM and transgender women. More than 30 young people enrolled.

The Family Planning Council and the Department of Health and Human Services awarded Y-HEP a grant to increase integration of HIV testing into its clinic services.

During AIDS Education Month, Y-HEP staff members presented panels on youth homelessness; the relationship between hiphop and youth incarceration; and the correlation between youth involvement in the foster care system and future homelessness, unemployment and incarceration.

FAITH INITIATIVES

In 2013 Bishop Ernest McNear, chair of FIGHT's Faith Advisory Board, initiated a monthly citywide Faith Leader's Network meeting to discuss

> Tiffany Thompson Director of Y-HEP

ideas related to faith, advocacy and HIV/AIDS. Each meeting included approximately 10 to 20 participants. In September, FIGHT hired a Director of Faith Initiatives to create a more comprehensive and concentrated program. Our 5th annual World AIDS Day Prayer Breakfast was highly successful, attracting more than 200 regional faith leaders.

2013 FIGHT FOR LIFE GALA

More than 250 guests attended the 2013 FIGHT for Life Gala honoring former Governor Ed Rendell. Held in December at the Union League of Philadelphia, the fundraiser generated more than \$50,000 in revenue.

Staffing News

NEW HIRES

Chip Alfred Manager of Communications, PR and Events

Shameika Black AIDS Education Month Coordinator

Kimberly Chiaramonte Counseling and Testing Supervisor

Kyle Morris Empowerment Center Manager of Y-HEP

Noel Ramirez PrEP and I AM Men's Health Program Coordinator of Y-HEP

Lorelei Shingledecker Chief Strategy Officer

Devra Stroud-Banks Jonathan Lax Center Practice Manager

PROMOTIONS

Fred Graham Supervisor of Case Management

Tiffany Thompson Director of Y-HEP

> Calenthia Dowdy Director of Faith Initiatives

Sources of Revenue

PUBLIC FUNDERS AND PARTNERSHIPS

United States Government

340B Drug Pricing Program

Centers for Disease Control and Prevention

Department of Health and Human Services

National Institutes of Health – National Institute on Drug Abuse (in partnership with University of Pennsylvania and Temple University) National Library of Medicine

City of Philadelphia

AIDS Activities Coordinating Office Department of Human Services

Department of Public Health Office of Addiction Services –

Coordinating Office for Drug and Alcohol Abuse Programs Office of Innovation Technology & US Department of Commerce, American Recovery and Reinvestment Act

Community Partnerships

Family Planning Council Health Federation of Philadelphia Temple University University of Pennsylvania Health System Urban Affairs Coalition

RESEARCH PARTNERS

Boehringer Ingelheim Gilead Sciences GSK Biologics Hospital of the University of Pennsylvania Pfizer ViiV Healthcare Wistar Institute

CORPORATE, FOUNDATION AND COMMUNITY SUPPORTERS

Dorothy Mann Center for

12th Street Gym 13th Street Pizza Abbott Laboratories A-Best Coffee Service **ActionAIDS** Advocates for Youth AIDS Activities Coordinating Office AIDS Fund AIDS Law Project of PA Atwater Kent Foundation Auxilum Pharmacy Aversa PR & Events **BioScrip Pharmacy Boehringer Ingelheim** Bread and Roses Community Fund **Bristol-Myers Squibb** Cedar Crest College Children's Hospital of Philadelphia CHOICE Citizens Bank **Colliers** International Congreso de Latinos Unidos Creative Characters Print & Web Solutions **Design Spree Dignity Philadelphia** District 1199C Training & Upgrading Fund

Pediatric & Adolescent HIV Drexel University Ebeneezer Seventh Day Adventist Church Einstein Healthcare Network **EMD** Serono Enterprise Holdings Esperanza Health Center Family Planning Council Federation of Neighborhood Centers GALAEI Genentech **Gilead Sciences** Glaxo SmithKline Human Empowerment Life Skills Project Independence Blue Cross Janssen Therapeutics Johnson and Johnson Family of Companies Jonathan Management Corporation Juvenile Justice Center of Philadelphia Keyspot **Keystone Hospice** Lasco Joint Ventures

Libby Family Fund MANNA Masco Communications Mazzoni Center McMaster-Carr Supply Co. Me Salon and Spa Media Copy Merck & Co. New Covenant Church of Philadelphia New Jersey Capital Furnishings NorthEast Treatment Centers Office of HIV Planning Penn Community Practices Pfizer Foundation Philadelphia Foundation Philly Fair Trade Roasters PHMC Presbyterian Hospital Prevention Point Philadelphia Prudential Fox Roach Realty Schultz Technology Solutions Sellers Dorsey Foundation SILOAM SSH Real Estate St. Christopher's Hospital for Children St. Michael's Church

Tabu Tactile Advantage Group Technology Learning Collaborative The Attic The Barra Foundation The Jones Group The Pew Charitable Trust The Salvation Army The Shipley School Twist Communications, LLP United Way of Southeastern Pennsylvania van Ameringen Foundation ViiV Healthcare Walgreens Community Pharmacy Wells Fargo Foundation Welsh Subaru WHYY William Way LGBT **Community Center** Wistar Institute Woody's Yikes

INDIVIDUAL DONORS July 1, 2012, to June 30, 2013

David Acosta Jayne Aiken Judith Altschule-Lieber R. Randolph Apgar Theresa Atwood Michael Baker Laura Bamford John Barbieri Jeffrey Barg Marguerite Basilico Janet Beckmann J. Berg Betsy Berger and Allison Wolf Judith Bernstein-Baker Jeffrev Berrv Peter Bezrucik Robert Blackson Neil Bonavita Lisa Bond Fred Bostwick Aaron Boyle Suzanne Breitschwerdt Bud and Joan Bretschneider Barbara Bungy Molly Burnett Michael Byrne Louis and Kathleen Canouse Lee and Susan Cassanelli Marné Castillo John and Ruth Cella Leah Chaplin Lei Chou Katrina Ciraldo Nancy and Peter Clark Andrew and Susan Clark William and Ellen Clark Ram Cnaan Chris Collins Ronald Collman T. R. Corcoran Janet and Linward Crowe J. Dabrowski and Steven Singer Annet Davis Paul Davis Zupenda Davis Katie Dav

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